

The business management platform that brings stock, sales and finance into one system

Quote → Order → Delivery → Invoice → Payment

For companies running sales, stock and finance in separate programs · NEED → ORSA APPROACH → SOLUTION

Let stock, sales and finance run on the same data flow. In most companies sales runs in one program, the warehouse in another and accounting in yet another. People carry the data between them. CRM6Act brings all three into a single database.

WHY CRM6ACT

Because the real cost is not the licence; it is the time lost where the system does not work.

- › **You never enter the same data three times.** With a wide product range this eats hours a day, and every entry is a chance for error.
- › **Stock and accounting never drift apart.** When stock lives in two programs, nobody knows what the count will show. Here every movement is tied to a document, so "why did stock drop" always has an answer.
- › **You never quote at a loss.** Margin is on screen while you write the quote. You don't find out at month-end.
- › **A record you delete by mistake comes back.** There is no permanent deletion. This is a design decision that cannot be bolted onto software later.
- › **You don't change software as you grow.** A second company, a fifth user, a new language: all in the same setup.

ONE FLOW, END TO END

1	2	3	4	5	6	7	8
Lead	Customer	Opportunity	Quote	Order	Delivery	Invoice	Payment

Each step feeds from the previous one. Partial delivery and partial invoicing are supported; each order line tracks how much has been delivered, invoiced and collected.

THE BIGGEST DIFFERENCES

One chain, no double entry

The quoted price flows into the order, the order into the delivery note and the delivery note into the invoice with the same data. A line is entered once.

Real cost, not an estimate

Profitability is calculated from the actual cost on supplier invoices. Sales reps see the real margin while quoting.

AI built in

Customer Radar scans your customers' news every hour and gives the sales rep a concrete next action.

VAT per line

20%, 10%, 1% and exempt on the same invoice. The rate comes automatically from the item card.

COMPARED WITH A CLASSIC SETUP

Topic	With separate programs	With CRM6Act
Data entry	Same line entered 3 times	Entered once, flows along the chain
Stock	Updated by hand, lags behind	Automatic at goods receipt and delivery
Cost	Estimated, known at month-end	Updated instantly from supplier invoices
Profitability	Seen when accounting closes	Seen at quote time
VAT	Single rate, exceptions by hand	Per line, mixed rates
Exchange rate	Entered manually	Daily from the Central Bank, automatic
Wrong deletion	Data loss	No permanent deletion, restorable

MODULES

Stock and Items	Item card, stock movements, average cost, last purchase price, low-stock alert, barcode, catalogue filtered by brand and category. Industry-specific fields can be added.
Sales	Leads, customer cards, opportunity pipeline, quote preparation and PDF, quote sharing by link, order management.
Pricing	Price lists by customer group and period. Special discount requests run through an approval flow and the decision is recorded.
Purchasing	Supplier cards, purchase orders and PDF, sending by e-mail, partial goods receipt, supplier invoices, drop shipment, purchasing report.
Finance	Sales and purchase invoices, VAT per line, multi-currency, payment matching, profitability, budget and cash flow, sales forecast.
Operations	Delivery and delivery notes, activity records, Kanban boards, request management, visual workflow designer, goal tracking.

CUSTOMER RADAR

AI follows your customers' news

Companies on the watch list are scanned every hour. Each news item found is interpreted: whether it really concerns that company, the signal type (investment, new site, logistics, tender, downsizing), its weight as a sales opportunity and a concrete action for the sales rep.

A combined summary is produced per company: the themes that recur across dozens of articles, the needs they may create and a single entry strategy. The rep sees what is happening at the company without reading 50 articles.

COMPATIBILITY AND INFRASTRUCTURE

No installation	Runs in the browser	Mobile ready	Phone and tablet	5 languages	TR, EN, DE, FR, ES
Multi-company	One setup, many companies	Data isolation	Separated per company	SSL encrypted	Secure connection
No permanent deletion	Records can be restored	Audit trail	Who changed what, when	Excel import	Your existing data moves over

Try it with your own data.

We open a demo account and import your current item and account lists from Excel. See the system with your own products.

Accurate Data. Clear Direction.

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